Consolidated Forecast (SG, MY, TH, Indo)
In S$

Period	2019 Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total 2019
Volume (in # of F&B outlets)													
Singapore													
DB new signups	7	6	6	12	12	12	12	12	12	12	12	12	127
DB recurring	0	2	2	2	2	2	2	2	2	2	2	2	2
DB+ new signups	2	4	20	12	12	12	12	14	14	14	14	14	0
DB+ recurring	15	17	21	41	53	65	77	89	103	117	131	145	145
White label				1	0	1	0	0	1	0	0	0	
												Total F&B Outlets	272
Malaysia													
DB (Oredy) new signups	12	12	12	20	20	20	30	30	30	30	30	30	276
DB (Oredy) recurring	0	0	0	0	0	0	0	0	0	0	0	0	0
DB+ (Oredy+) new signups	4	2	4	5	5	6	9	9	9	9	9	9	81
DB+ (Oredy+) recurring	0	0	0	0	0	0	0	0	0	0	0	0	0
												Total F&B Outlets	357
Thailand													
DB (Oredy) new signups	15	18	18	15	18	21	21	21	24	24	24	21	240
DB (Oredy) recurring	0	0	0	0	0	0	0	0	0	0	0	0	0
DB+ (Oredy+) new signups (24 months)	1	2	2	2	2	2	3	3	4	4	4	4	33
DB+ (Oredy+) new signups (12 months)	1	2	2	2	3	3	3	3	5	5	5	4	38
DB+ (Oredy+) recurring	0	0	0	0	0	0	0	0	0	0	0	0	0
White label	0	0	1	0	0	0	0	0	0	0	0	0	
												Total F&B Outlets	311
Indonesia													
DB new signups	1	2	3	3	5	5	6	6	6	10	10	10	67
DB total recurring	0	0	0	0	0	0	0	0	0	0	0	0	0
DB+ new signups	0	0	0	0	0	0	2	2	2	2	2	2	12
DB+ recurring	0	0	0	0	0	0	0	0	0	0	0	0	0
												Total F&B Outlets	79
Total (Volume)													
DB new signups	35	38	39	50	55	58	69	69	72	76	76	73	710
DB total recurring	0	2	2	2	2	2	2	2	2	2	2	2	2
DB+ new signups	7	8	26	19	19	20	26	28	29	29	29	29	164
DB+ recurring	15	17	21	41	53	65	77	89	103	117	131	145	145
White label	0	0	1	1	0	1	0	0	1	0	0	0	0
												Total F&B Outlets	1019

Msia exchange RM3.00
Thai exchange ฿23.50
Indo exchange Rp10,000

Period	2020 Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total 2020
Volume (in # of F&B outlets)													
Singapore													
DB new signups	40	40	40	60	60	60	80	80	80	80	80	80	780
DB recurring	4	7	10	16	22	28	34	40	46	52	58	64	144
DB+ new signups	12	12	12	14	14	14	16	16	16	18	18	18	180
DB+ recurring	158	168	178	186	194	202	208	215	221	225	230	234	252
White label												Total F&B Outlets	1355.1
Malaysia													
DB (Oredy) new signups	40	40	40	40	40	40	40	40	40	40	40	40	480
DB (Oredy) recurring	6	12	12	16	20	20	25	30	30	30	30	30	261
DB+ (Oredy+) new signups	9	9	9	9	9	9	9	9	9	9	9	9	108
DB+ (Oredy+) recurring	4	3	4	5	5	5	8	8	8	8	8	8	17
	0											Total F&B Outlets	866.1
Thailand													
DB (Oredy) new signups	18	24	24	18	24	24	24	24	24	24	24	24	276
DB (Oredy) recurring	8	9	9	8	9	11	11	11	12	12	12	11	120
DB+ (Oredy+) new signups (24 months)	4	4	4	4	4	4	4	4	4	4	4	4	48
DB+ (Oredy+) new signups (12 months)	4	5	5	4	5	5	5	5	5	5	5	5	58
DB+ (Oredy+) recurring	1	2	2	2	2	2	3	3	5	5	5	4	36
White label	0	0	0	0	0	0	0	0	0	0	0	0	-
												Total F&B Outlets	538
Indonesia													
DB new signups	8	8	8	10	10	10	15	15	15	15	15	15	144
DB total recurring	0.5	1	2	2	3	3	3	3	3	5	5	5	33.5
DB+ new signups	3	3	3	3	3	3	3	3	3	3	3	3	36
DB+ recurring	0	0	0	0	0	0	2	2	2	2	2	2	12
												Total F&B Outlets	192
													0
Total (Volume)													
DB new signups	106	112	112	128	134	134	159	159	159	159	159	159	1680
DB total recurring	18	29	32	41	53	61	72	83	91	99	105	109	558
DB+ new signups	28	28	28	30	30	30	32	32	32	34	34	34	372
DB+ recurring	162	173	183	192	201	209	221	228	236	240	245	248	317
White label	0	0	0	0	0	0	0	0	0	0	0	0	
											Total New F&B Outlets Signed Up in 2020		2052
											Total F&B Outlets from 2019		1019
											Total F&B Outlets at the end of 2020		3071

	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total 2019
Revenue (in SGD)													
SG	$9,922.80	$36,496.80	$65,608.20	$73,635.00	$96,344.40	$116,500.60	$99,210.00	$95,605.00	$87,276.60	$88,948.20	$100,619.80	$62,291.40	$932,458.79
Msia	$8,252.53	$6,388.40	$8,252.53	$13,443.33	$13,443.33	$15,866.67	$23,800.00	$23,800.00	$23,800.00	$23,800.00	$23,800.00	$23,800.00	$208,446.80
Thai	$5,325.02	$30,655.15	$9,378.55	$8,147.66	$30,502.98	$9,544.26	$33,339.15	$12,062.55	$16,420.43	$16,420.43	$16,420.43	$15,341.70	$203,558.30
Indo	$100.00	$200.00	$300.00	$300.00	$500.00	$500.00	$11,400.00	$11,400.00	$11,400.00	$11,800.00	$11,800.00	$11,800.00	$71,500.00
Total	$23,600.35	$73,740.34	$83,539.29	$95,525.99	$140,790.71	$142,411.52	$167,749.14	$142,867.55	$138,897.03	$140,968.63	$152,640.23	$113,233.10	$1,415,963.89
Direct cost (SGD)													
SG	$4,800.00	$9,600.00	$48,000.00	$52,800.00	$69,821.28	$84,800.00	$69,821.28	$65,600.00	$57,600.00	$33,600.00	$33,600.00	$33,600.00	$563,642.55
Msia	$4,418.40	$3,313.80	$4,418.40	$5,523.00	$5,523.00	$6,627.60	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$89,472.60
Thai	$1,581.70	$22,312.34	$3,163.40	$3,163.40	$22,312.34	$3,163.40	$23,894.04	$4,745.11	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$109,642.98
Indo	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$5,400.00	$5,400.00	$5,400.00	$5,400.00	$5,400.00	$5,400.00	$32,400.00
Total	$10,800.10	$35,226.14	$55,581.80	$61,486.40	$97,656.62	$94,591.00	$109,056.72	$85,686.51	$79,268.21	$55,268.21	$55,268.21	$55,268.21	$795,158.13
Gross profit (SGD)													
SG	$5,122.80	$26,896.80	$17,608.20	$20,835.00	$26,523.12	$31,700.60	$29,388.72	$30,005.00	$29,676.60	$55,348.20	$67,019.80	$28,691.40	$368,816.23
Msia	$3,834.13	$3,074.60	$3,834.13	$7,920.33	$7,920.33	$9,239.07	$13,858.60	$13,858.60	$13,858.60	$13,858.60	$13,858.60	$13,858.60	$118,974.20
Thai	$3,743.32	$8,342.81	$6,215.15	$4,984.26	$8,190.64	$6,380.85	$9,445.11	$7,317.45	$10,093.62	$10,093.62	$10,093.62	$9,014.89	$93,915.32
Indo	$100.00	$200.00	$300.00	$300.00	$500.00	$500.00	$6,000.00	$6,000.00	$6,000.00	$6,400.00	$6,400.00	$6,400.00	$39,100.00
Total	$12,800.25	$38,514.20	$27,957.48	$34,039.59	$43,134.09	$47,820.52	$58,692.43	$57,181.05	$59,628.82	$85,700.42	$97,372.02	$57,964.89	$620,805.75
Expenses (SGD)													
SG	$44,641.20	$41,141.20	$46,941.20	$51,141.20	$51,141.20	$53,141.20	$63,580.00	$63,580.00	$65,580.00	$65,580.00	$69,780.00	$69,780.00	$686,027.20
Msia	$16,042.33	$8,358.33	$10,995.00	$10,995.00	$14,573.33	$14,573.33	$14,573.33	$14,573.33	$14,573.33	$14,573.33	$14,573.33	$14,573.33	$162,977.33
Thai	$13,652.53	$13,652.53	$14,929.13	$14,929.13	$14,929.13	$14,929.13	$14,929.13	$14,929.13	$14,929.13	$14,929.13	$14,929.13	$14,929.13	$176,596.34
Indo	$1,760.00	$1,760.00	$4,600.00	$5,200.00	$5,900.00	$6,400.00	$6,400.00	$6,400.00	$6,400.00	$7,200.00	$7,200.00	$7,200.00	$66,420.00
Total	$76,096.07	$64,912.07	$77,465.33	$82,265.33	$86,543.66	$89,043.66	$99,482.46	$99,482.46	$101,482.46	$102,282.46	$106,482.46	$106,482.46	$1,092,020.87
Net Profit (Loss) (before taxes)	-$63,295.81	-$26,397.86	-$49,507.85	-$48,225.74	-$43,409.57	-$41,223.14	-$40,790.04	-$42,301.41	-$41,853.64	-$16,582.04	-$9,110.44	-$48,517.57	-$471,215.12
Net Profit (Loss) (before taxes) (%)	-268.20%	-35.80%	-59.26%	-50.48%	-30.83%	-28.95%	-24.32%	-29.61%	-30.13%	-11.76%	-5.97%	-42.85%	-33.28%

	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total 2020
Revenue (in SGD)													
SG	$60,614.10	$61,784.52	$62,966.58	$72,485.04	$73,523.82	$74,419.32	$83,390.34	$84,238.08	$84,918.66	$91,670.88	$92,255.94	$92,673.84	$934,941.12
Msia	$29,564.93	$28,488.53	$30,360.93	$32,233.33	$33,560.00	$35,963.07	$40,518.93	$42,508.93	$44,498.93	$46,488.93	$48,478.93	$50,468.93	$463,134.40
Thai	$18,140.00	$20,870.64	$20,870.64	$18,900.85	$21,631.49	$21,949.36	$21,949.36	$21,949.36	$23,788.94	$23,788.94	$23,788.94	$22,710.21	$260,338.72
Indo	$26,400.00	$27,000.00	$27,600.00	$30,000.00	$31,200.00	$31,200.00	$42,600.00	$42,600.00	$42,600.00	$45,000.00	$45,000.00	$45,000.00	$436,200.00
Total	$134,719.03	$138,143.69	$141,798.15	$153,619.22	$159,915.31	$163,531.75	$188,458.64	$191,296.38	$195,806.53	$206,948.75	$209,523.81	$210,852.99	$2,094,614.24
Direct cost (SGD)													
SG	$28,800.00	$28,800.00	$28,800.00	$33,600.00	$33,600.00	$33,600.00	$38,400.00	$38,400.00	$38,400.00	$43,200.00	$43,200.00	$43,200.00	$432,000.00
Msia	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$9,941.40	$119,296.80
Thai	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$6,326.81	$75,921.70
Indo	$10,900.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$12,400.00	$147,300.00
Total	$55,968.21	$57,468.21	$57,468.21	$62,268.21	$62,268.21	$62,268.21	$67,068.21	$67,068.21	$67,068.21	$71,868.21	$71,868.21	$71,868.21	$774,518.50
Gross profit (SGD)													
SG	$31,814.10	$32,984.52	$34,166.58	$38,885.04	$39,923.82	$40,819.32	$44,990.34	$45,838.08	$46,518.66	$48,470.88	$49,055.94	$49,473.84	$502,941.12
Msia	$19,623.53	$18,547.13	$20,419.53	$22,291.93	$23,618.60	$26,021.67	$30,577.53	$32,567.53	$34,557.53	$36,547.53	$38,537.53	$40,527.53	$343,837.60
Thai	$11,813.19	$14,543.83	$14,543.83	$12,574.04	$15,304.68	$15,622.55	$15,622.55	$15,622.55	$17,462.13	$17,462.13	$17,462.13	$16,383.40	$184,417.02
Indo	$18,300.00	$18,900.00	$19,500.00	$21,900.00	$23,100.00	$23,100.00	$34,500.00	$34,500.00	$34,500.00	$36,900.00	$36,900.00	$36,900.00	$339,000.00
Total	$81,550.82	$84,975.48	$88,629.94	$95,651.02	$101,947.10	$105,563.54	$125,690.43	$128,528.17	$133,038.32	$139,380.54	$141,955.60	$143,284.78	$1,320,095.74
Expenses (SGD)													
SG	$69,780	$69,780	$69,780	$71,780	$72,020	$72,020	$74,020	$74,020	$74,020	$74,020	$74,020	$74,020	$869,280
Msia	$14,573	$14,573	$14,573	$14,573	$14,573	$14,573	$14,573	$14,573	$14,573	$14,573	$14,573	$14,573	$174,880
Thai	$14,929	$14,929	$14,929	$14,929	$14,929	$14,929	$14,929	$14,929	$14,929	$14,929	$14,929	$14,929	$179,150
Indo	$10,900	$12,400	$12,400	$12,400	$12,400	$12,400	$12,400	$12,400	$12,400	$12,400	$12,400	$12,400	$147,300
Total	$110,182	$111,682	$111,682	$113,682	$113,922	$113,922	$115,922	$115,922	$115,922	$115,922	$115,922	$115,922	$1,370,610
Net Profit (Loss) (before taxes)	-$28,632	-$26,707	-$23,053	-$18,031	-$11,975	-$8,359	$9,768	$12,606	$17,116	$23,458	$26,033	$27,362	-$50,514
Net Profit (Loss) (before taxes) (%)	-21.25%	-19.33%	-16.26%	-11.74%	-7.49%	-5.11%	5.18%	6.59%	8.74%	11.34%	12.42%	12.98%	-2.41%